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### Technical Brewing Representative

Scott Labs Canada has been providing technical support, and a portfolio of global “best in class” products to Canada’s beverage producers since 1969. Headquartered in Niagara on the Lake, Ontario, Scott Labs Canada is the market leader in the supply of goods to Canada’s wineries, and in 2015 re-entered the brewing industry to meet the needs of the growing craft segment. With a brewing portfolio consisting of hops from YCH and Crosby Hop farms, Lallemand yeast, nutrients and bacteria, filtration media from Pall and process aids from AB Vickers, today Scott Labs is servicing over 400 of Canada’s craft brewers.

A family owned business, Scott Labs is searching for a West Coast brewing representative that will work closely with brewers in both BC and Alberta, crafting relationships built on trust and technical support. The role will require travel within both provinces and will provide the employee with opportunities to work closely with brewers to better understand their needs.

#### **Job Responsibilities:**

- Educate brewers on the full portfolio of Scott Labs Canada products
- Support brewers and their technical needs by providing technical guidance & solutions
- Manage all aspects of customer requests and requirements within the stated geographic territory.
- Ensure Scott Labs is exceeding our customers service expectations
- Work closely with internal Scott Labs colleagues to ensure service standards are achieved.

#### **Qualifications:**

- MUST be passionate about CANADIAN craft brewing
- MUST have a solid understanding of the brewing process
- MUST have a passion for continual learning

#### **Other:**

- This is a full time, permanent position
- Compensation: Salary + bonus
- Company credit card to cover all business travel & expenses
- Enrollment in company benefit program (Feb 2020)
- Enrollment in company pension plan (Feb 2020)

Interested parties should forward their resume to Steve Clattenburg ([sclattenburg@scottlabsltd.com](mailto:sclattenburg@scottlabsltd.com)) no later Friday November 29<sup>th</sup>.